

Forth
Valley
College



Making Learning Work

in touch

BUSINESS NEWSLETTER

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Forth Valley College Makes STEM Work

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Forth Valley College Makes STEM Work



Forth Valley College showcased the wide range of STEM (Science, Technology, Engineering & Maths) careers available to young people across Forth Valley with their first ever 'Making STEM Work' Conference recently.

More than 100 delegates - including school pupils, teachers and current Forth Valley College students - attended the College's Falkirk Campus on Wednesday 1 June.

They attended a range of exciting workshops delivered by the College's own teaching departments, Dogfi.sh Mobile, Diageo, Charles River, Historic Environment Scotland, Scottish Power Energy Networks, Equate Scotland, and Skills Development Scotland.

Delegates also enjoyed inspirational keynote speeches from Professor Medhat, CEO of the STEM Foundation and educationalist 'the real' David Cameron.

The event also featured an exhibition with 14 organisations taking part to raise awareness of STEM related careers and initiatives.

The 'Making STEM Work' conference was part of the 'Big Bang Scotland' programme which plays a vital role in inspiring the UK's future scientists and engineers at a regional, local and school level.

Following the conference, a celebration event was also held in the evening at the College's Stirling Campus. This marked the College's reaccreditation of STEM Assured Status - an industry led quality mark awarded by the STEM Foundation - and also offered an opportunity to explore new partnership initiatives related to STEM.

This event was kindly sponsored by MacRoberts LLP.

Dr Ken Thomson, Principal of Forth Valley College, said:

"STEM is central to our mission 'Making Learning Work'. STEM cuts across all aspects of college activity and we offer opportunities at all points of the skills pipeline offering seamless progression from school right through to the workplace.

"It was a pleasure to hold our first ever 'Making STEM Work' conference and showcase the wide range of exciting STEM careers out there. We hope the delegates found the event both informative and inspiring and will now go onto pursue a career in STEM.

"We were also delighted to have a formal presentation for the reaccreditation of our STEM Assured Status at our celebration event. We were the first college in Scotland to achieve this prestigious status back in 2012 and it continues to be an excellent endorsement of the quality of our STEM Provision. This event also provided an opportunity to highlight the College's STEM Journey and explore new STEM Initiatives with partners and colleagues."

Professor Sa'ad Medhat, CEO of the STEM Foundation said:

"Proficiency in the development of STEM skills is critical to ensure economies stay buoyant and Scottish regions grow their GDP value. STEM Assured is the recognised gold standard in STEM education.

"Employers working with STEM Assured colleges can be confident that the educational offering is impactful and supports their skills needs to drive their business growth.

"The STEM Assured standard ensures students have highly developed employability skills that enable them to work across multiple industry sectors.

"We also have seen that the STEM Assured process motivates STEM staff and supports a cross-college drive for innovative STEM provision.

"STEM affects all our lives and is never more pervasive and encompassing than in the world of digital. STEM Assured enables colleges to design cross-curricula programmes that leverage the connected power of technology, and provide learners with digital skills that will support their progression to higher education and employment."





FVC wins prestigious TES FE Award

Forth Valley College has won a prestigious UK wide Times Educational Supplement (TES) Further Education (FE) 2016 award. The College was presented with the award for 'Best Teaching and Learning Initiative' at an awards dinner held at the famous Grosvenor House Hotel on Park Lane, in London on Friday 22 April.

FVC took teaching and learning to the next level in their nomination for this award. An 80 strong Creative Learning Leadership Group (CLLG) was set up - consisting of management, teaching staff, learning and support staff and members of the Student

Association Executive and was chaired by the Principal Dr Ken Thomson.

The results have been amazing and projects and initiatives, such as launching a Raspberry Pi computer into space on a hydrogen balloon and media and engineering students making a film about 3D printing, have seen the CLLG go from strength to strength.

The College was also short-listed in the 'Employer Engagement' and 'Apprenticeship Programme of the Year' categories however unfortunately just missed out on these awards.

Forth Valley College Principal Dr Ken Thomson, said: "We are absolutely thrilled to have won this UK TES award as this recognition is an excellent endorsement of the good work that is continuously being carried out across all our campuses. For us to have been shortlisted for three prestigious TES Further Education awards - is an honour and recognition that everyone at Forth Valley College plays a very important role in providing our students with some of the highest quality teaching and support in the whole of the UK."

TOP MARKS FOR FORTH VALLEY COLLEGE

Forth Valley College has been confirmed as one of Scotland's leading colleges after their latest Education Scotland Review.

The review highlighted a sector leading 19 areas of positive practice and the College achieved the highest score possible across the three key principles assessed, including high quality learning, learning engagement and quality culture.

The report was produced by Her Majesty's Inspectors, on behalf of the Scottish Funding Council, after an external review team visited the College in mid-March this year.

The report identified the proactive and collaborative work with a wide range of employers, universities and the three local authorities. It highlighted the well-articulated mission statement "Making Learning Work" and how this ensures students have access to high quality provision and services. It also highlighted strong and forward-thinking leadership promoting the College's commitment to innovation, partnership and new approaches to learning.

In addition, assessors identified examples of excellent practice during the review including a data sharing portal created to enable schools to track real time application information for their pupils, the College's Creative Learning Action Community and the bi-annual Listening to Learners focus groups.



"The College achieved the highest score possible across the three key principles assessed"

To view the report, visit: www.educationscotland.gov.uk



NEW BIOTECH COURSE FOR COLLEGE

Forth Valley College is one of only two colleges in Scotland to offer an exciting new course in biotechnology.

The HND Industrial Biotechnology qualification has been developed in partnership with the **Industrial Biotechnology Innovation Centre (IBioIC)** in response to demand from industry to address a skills gap within the biotechnology sector.

Glasgow Kelvin and Forth Valley College are the only two further education establishments set to teach the course and FVC will be offering 20 places to enthusiastic students in this the first year of the course.

The HND Industrial Biotechnology at SCQF level 8 is intended for those wishing to find employment in the industrial biotechnology industry or to progress to further (degree level) study. The course may also be attractive for sector employers wishing to send staff to the College as part of a Modern Apprenticeship.

It is a wide-ranging course that develops relevant knowledge and skills in the theoretical and practical aspects of industrial biotechnology, and learners will be exposed to each of the main branches of industrial biotechnology: chemistry, biology and process engineering.

It is hoped learners will also develop a wide range of practical laboratory skills and good laboratory practice in the state-of-the-art FVC science department based at the Falkirk Campus. This qualification will prepare learners for employment in research and industrial laboratories in sectors such as chemicals, biofuels, environmental, pharmaceuticals, and food and agriculture production.

Mhairi Hay, a Curriculum Manager in the Electrical, Instrumentation and Chemical Engineering Department and Fiona Jackson, a Curriculum Manager in the Applied Science, Maths and Mechanical Engineering Department, have been the main driving forces behind the course.

Mhairi, said: "This new course in Industrial Biotechnology is certainly ahead of the game as far as the industry is concerned and has been designed with great collaboration between the College's Applied Science, Maths and Mechanical Engineering and the Electrical, Instrumentation and Chemical Engineering Departments. It covers a huge range of skills that the sector is looking for from graduates and it is very practical and lab skills based, which is what companies need from day one.

"We also have articulation paths to Strathclyde University in place where students can go on to complete their degree or even their Masters, so there is definitely a clear route ahead for those who want to study full-time."

Dean Williams, Head of FVC's Electrical, Instrumentation and Chemical Engineering Department, said: "We are delighted to be one of the first colleges in Scotland to offer this innovative new course. Forth Valley College are looking forward to hearing from potential students who want to take the first step into this exciting sector which Scotland plays a leading global role in."

For more information on the course and how to apply please contact Mhairi on: 01324 403154
or email: mhairi.hay@forthvalley.ac.uk



WORLD'S FIRST FOR FVC STUDENTS

Two computing students from Forth Valley College have become the first in the world to achieve full certification on a series of Foundation qualifications including Java and Databases.

Oliver Hobson and John Gibson joined a group of 74 other FVC computing students - and lecturers Susan Gardner and Willie McRae and Curriculum Manager Vivien Gallacher - who visited the Oracle's Scotland base on Thursday 2 June, where they were all presented with certificates for courses they had undertaken over and above their HNDs.

The visit also included speeches from Iris Lanny (Program Manager UK and Ireland) and Jane Richardson (Director of Oracle EMA). FVC's Head of Creative Industries Martin Boyle, received the Oracle Member Institution plaque on behalf of the college.

Vivien Gallacher, said: "We are very proud to have built up such an excellent relationship with Oracle who are sector leaders in the computing industry. It's great to see so many of our students attaining these excellent industry qualifications side by side with their HNDs. Oliver and John attained a total of five Oracle certificates which is a truly brilliant effort and we are very proud of them."

I'm worried about bullying and harassment in my team...

Struggling in your management role? We can help...

I don't have a clue about budget management!

How do I recruit the best person for the job?

I'm unclear about my responsibilities as a manager...

How do I motivate my team?

A member of my team isn't performing...how can I help?



Being a manager isn't easy and almost everyone will need support in different areas. Forth Valley College offers a range of qualifications which will develop your management skills and help you to be an effective and confident leader.

These include professional qualifications from the Chartered Institute of Personnel and Development (CIPD) and Chartered Management Institute (CMI). We also deliver Scottish Vocational Qualifications (SVQs) in Management at Level 3 and 4.

For more information on our management courses please call: 0845 634 4444 or email: businessdevelopment@forthvalley.ac.uk



FLEXIBLE LEARNING WORKS FOR CHANTELLE

Chantelle Apperley, Commercial Administrator at Forth Valley College recently completed the European Computing Driving License (ECDL) qualification offered by the College. Chantelle shares her experience of flexible learning in order to highlight the benefits it can offer.

Why did you choose to study at FVC?

I currently work as Commercial Administrator within the Business Development department at the college and it made perfect sense to study here while working.

What do you think about the College's flexible learning/ECDL courses and how it caters for adult learners?

There are various flexible learning courses to cater for everyone's needs; the ECDL is great for anyone who is already working within an administration area and wishing to be more advanced in the various Microsoft packages.

What about the facilities and the lecturers?

I didn't go to any of the classes as my line manager is an ECDL expert and any guidance I needed during my study time she was on hand to help. The facilities which I held my exams in were very well equipped and the invigilators made me feel at ease as I haven't been in an examination environment for a long time.

How easy was it to apply for the ECDL/Flexible learning courses?

Very easy - such a quick process with no hassle. The learning resource staff got the books/CD delivered to me very quickly and I managed to start studying straight away.

Why would you recommend the College to other potential adult learners?

I would recommend the College to other potential adult learners for the simple reason you are never too old to learn new skills, the skills I have gained during studying my ECDL have been put into practice in my current job and I have found myself to be able to complete tasks at a quicker pace than before.

What was the best bit of the ECDL/flexible learning course for you?

The best part of studying a flexible learning course was how easy it was to fit around working full-time and the examinations were early evening so I was still able to spend my nights with my daughter. I enjoyed the ECDL so much I have now signed myself up to complete the ECDL advanced course.

To view the full range of courses and find out more, please visit: www.forthvalley.ac.uk

FIRST AID TRAINING... WHAT OUR CLIENTS REALLY THINK

Forth Valley College's First Aid courses are building up a healthy reputation across the whole area as recent testimonials from Stirling Council employees have revealed.



"Excellent course. Richy is an excellent teacher, he was very clear and made it interesting and we covered a lot of material." **Nicola Douglas**

"The course was taught in an interesting and interactive manner which was very good." **Jennifer McNeillis**

"Excellent training in a relaxed and very friendly environment." **Evelyn Duncan**

"Excellent and an engaging tutor made the course fun, interesting and informative... and most of all memorable." **Roisin Watson**

"Best first aid course I have attended in 15 years of attending them for work. It was a very relaxed, but effective teaching style and used non-terrifying, suspense-filled assessment methods." **Jennifer Davidson**

For more information on first aid courses at Forth Valley College, please visit: www.forthvalley.ac.uk/courses/firstaid or call: 0845 634 4444.

NEWS IN BRIEF

FVC ACHIEVES UK LIVING WAGE ACCREDITATION

Forth Valley College has officially been accredited as a UK Living Wage Employer.

This means the College will endeavour to pay all employees £8.25 per hour as per the UK Living Wage criteria.

Back in July 2015 FVC became the first College in Scotland to make the Scottish Business Pledge and part of this was the commitment to pay the UK Living Wage.

FVC'S GOT TALENT!

We've always known that students at Forth Valley College have talent, but a popular TV show has literally flipped over a particular pair of Modern Apprentices (MAs).

Sandy Wallace (20) from Kirkaldy - a Mechanical Engineering MA who works with FMC Technologies - and Lauchlan McCall (18) from Linlithgow - a Process Operations MA with Petroineos, are both integral members of the Dunfermline based Spartans Resurrection gymnastics troupe, who wowed Simon Cowell and other judges on the Britain's Got Talent TV show recently with an exciting routine based on the iconic '300' film starring Gerard Butler.

STUDENTS ARE PRAISED BY CHURCH MINISTER

A church gate refurbishment mission involving Forth Valley College engineering students, has proved to be a real godsend for Polmont Old Parish Church.

Working in partnership with the Falkirk Council, a group of City and Guilds Engineering and Construction - Welding (Level 3) students restored the heavy iron railing gates to their former glory.



VQS AIM TO BENEFIT BUSINESSES

Vocational Qualifications (VQs) could well be the ideal staff training model to help businesses and their employees move to the next level.

Forth Valley College currently offers VQ training in seven areas - Hairdressing, Business and Administration, Management, Hospitality, Customer Service (not part of the Modern Apprenticeship (MA) programme) and Social Services and Healthcare. The College can also offer SVQs in Engineering as well as the option to undertake this as an MA and are encouraging local businesses to find out more about how these can benefit their employees.

Regardless of the subject all VQ students will train in essential skills which will ultimately improve their performance, enhance their career and the firms they work for. IT skills, problem solving, concentration and the ability to manage projects are all proven to improve dramatically by undertaking a VQ, benefiting the employee, the company and the economy.

The beauty of the VQ training model is that those taking part do not have to leave their workplace, as the core and optional units will be based on their job role and a Forth Valley College Work based Assessor will visit each student to monitor their progress and assess their progress. Despite being a stand-alone programme, the VQ model can also be enhanced by following the Modern Apprenticeship (MA) programme.



The College has also just had confirmation of renewed Skills Development Scotland (SDS) funding so this is the perfect time for local firms to find out how much it would cost them to send an employee on a subsidised Modern Apprenticeship course.

Charlene Archibald, FVC's Depute Development Manager - Work Based learning - said: "There are a number of great reasons why an employer should think about participating on VQ and MA programmes, not least as it can help them develop as their workforce and increase their skillset. Employees will receive a national standard qualification upon successful completion -

while they are also earning while they are learning."

There are currently more than 300 students undertaking VQs in their workplace (taking the Engineering SVQs into account) through the College in the seven occupational areas.

To find out more about how FVC can help you access MA and VQ training please email: businessdevelopment@forthvalley.ac.uk

DIFFERENT STROKES LEAD TO COMPETITION SUCCESS

Forth Valley College is bristling with talented painting and decorating Modern Apprentices (MAs) - and that's official.

Callum Bonner (18) from Tullibody and Kyle Cooper (18) from Auchterarder finished first and second respectively in the Scottish SkillBuild Scottish heat at South Lanarkshire College on Tuesday 17 May.

While a FVC team consisting of Scott Inglis (19) from Bannockburn, who works as an MA with Morton and Sullivan and Jamie Love (19) from Whitburn, who is an MA with West Lothian Council, finished third in a Scottish Association of Painting Craft Teachers on Thursday 26 May at the College's Falkirk Campus.

Callum - who is a second year MA who works with Clackmannanshire Council - said: "I am really happy to have won. It was quite hard to start with during the competition,

but once I got into it I really quite enjoyed it. The College prepared us really well and the skills we are learning here really help in competition and in the workplace. it was a great experience to take part."

Kyle - who is a first year MA working with the Gleneagles Hotel - added: "Once we worked out the measurements it was pretty straightforward and I started to enjoy myself. The tutors at the College really prepared us well and I would recommend the College to anyone."

FVC Painting and Decorating Lecturer Graeme Williamson, said: "There is a lot of talent amongst our painting and decorating MAs and this has been proven with this success in two recent competitions.

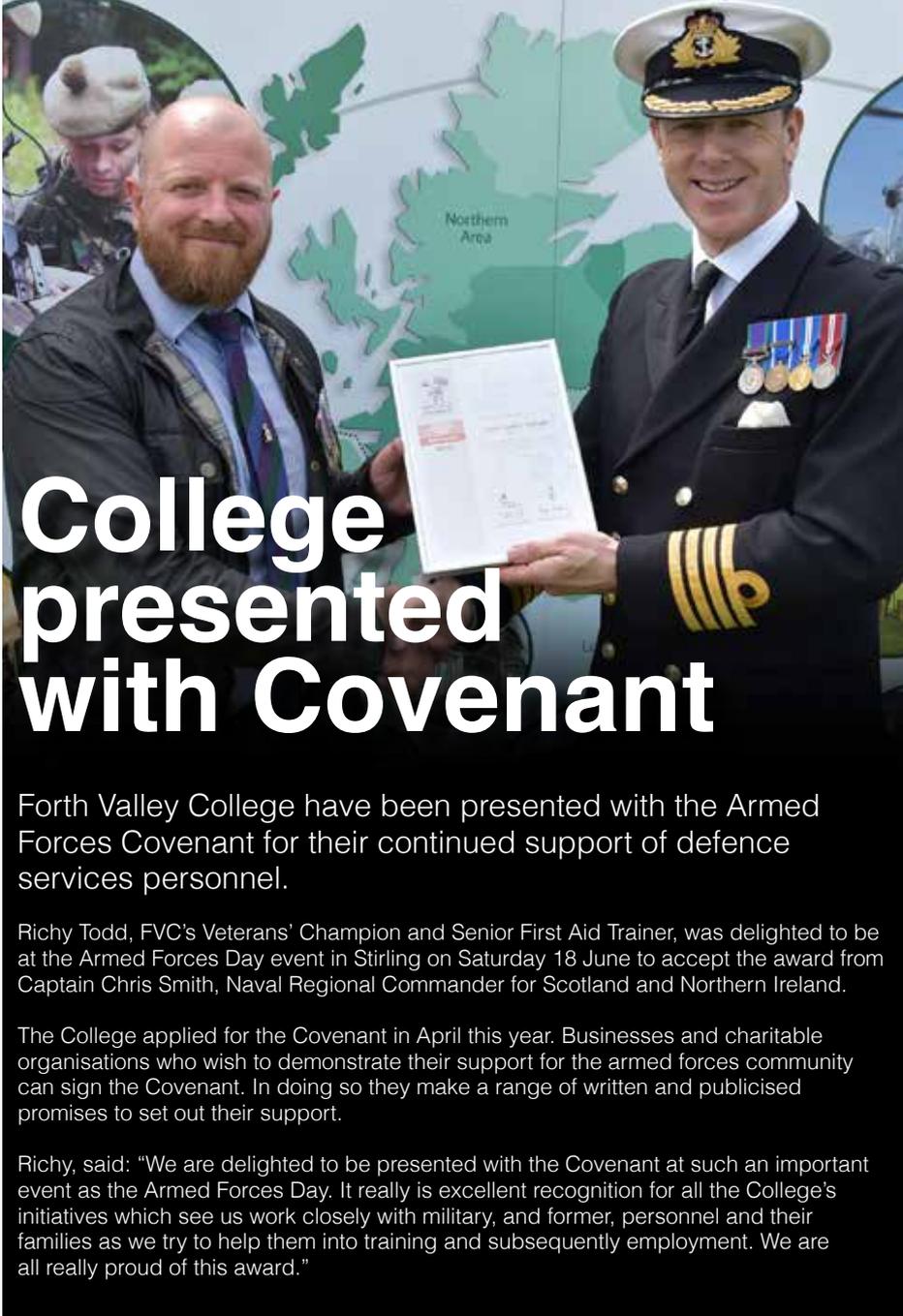
"Callum and Kyle did fantastically well in the SkillBuild competition and I am very proud of them both. It was particularly pleasing for me to go with them to South Lanarkshire College in East Kilbride where I was a lecturer for 12 years and see them do so well.

"We only entered Scott and Jamie in the Scottish Association of Painting Craft Teachers event for a wee bit of experience as they are just first years, but they went ahead and finished third. They did really,

really well and we are very pleased with them as we did not expect them to finish in the top three."

Danny Houston a Curriculum Manager in the Construction Department, said: "These are fantastic performances from our painting and decorating MAs and we are delighted they are progressing so well and learning the skills which will make them successful not only in competition, but in their careers."





College presented with Covenant

Forth Valley College have been presented with the Armed Forces Covenant for their continued support of defence services personnel.

Richy Todd, FVC's Veterans' Champion and Senior First Aid Trainer, was delighted to be at the Armed Forces Day event in Stirling on Saturday 18 June to accept the award from Captain Chris Smith, Naval Regional Commander for Scotland and Northern Ireland.

The College applied for the Covenant in April this year. Businesses and charitable organisations who wish to demonstrate their support for the armed forces community can sign the Covenant. In doing so they make a range of written and publicised promises to set out their support.

Richy, said: "We are delighted to be presented with the Covenant at such an important event as the Armed Forces Day. It really is excellent recognition for all the College's initiatives which see us work closely with military, and former, personnel and their families as we try to help them into training and subsequently employment. We are all really proud of this award."

DUBAI TRIP CREATES HOSPITALITY OPPORTUNITIES



TWO SENIOR STAFF MEMBERS FROM FORTH VALLEY COLLEGE TRAVELLED TO DUBAI RECENTLY TO EXPLORE NEW PARTNERSHIP OPPORTUNITIES.

Diane Creed, Head of FVC's Hospitality and Salon Services and Aiveen Cassidy, a Curriculum Manager in the same department, visited the Emirate between 8-12 May and engaged with representatives and officials from some of the Gulf city's most well-known and respected hotels and educational organisations.

They met with senior staff from the Jumeirah Hotels and secured excellent student placement opportunities for selected FVC students and also met with representatives of the Emirates Academy of Hospitality and officials from a new hotel and tourism school where they were commissioned to supply them with Accelerated Learning courses.

Aiveen, said: "Our visit to Dubai was very worthwhile and we have developed some important contacts and built on some existing relationships. The work placement we have secured with Jumeirah Hotels is for six months and will be a great opportunity for any Forth Valley College hospitality student in the future."

CHINA LATEST DESTINATION FOR ANDREW



Opportunities for working partnerships in China have been developed recently with Forth Valley College's International Business Development Manager's recent visit to the Far East.

Andrew Campbell, said: "The main purpose of the visit was to follow up on the recent provincial government visit from Henan to Forth Valley College. They very kindly linked us into public universities in the region and we talked about the possibilities of setting up a partnership for short programmes in hospitality and customer service which they have expressed interest in."

Andrew was also exploring possibilities in relation to heritage and conservation, vocational opportunities and various oil and gas link-ups during the trip.



Outreach Ltd reach out to praise William

“I would like to add that we find it refreshing to have an Assessor who encourages and believes in the young men he visits and supports ”

Work Based Assessor William Hill has made a big impression on a Falkirk company and their Modern Apprentices (MAs).

William Hill, who is based at Forth Valley College's Falkirk Campus, has built up a great relationship with Outreach Ltd - a leading supplier of hydraulic handling, lifting and access equipment - over the last few years.

Scott Reid, General Manager of Falkirk based Outreach Ltd - who have been operating for more than 40 years - was keen to praise William's work. He said: "We would like to express our appreciation for the way Bill Hill has encouraged our apprentices - they have come on leaps and bounds Bill, who is very clear on what our company does

and what it requires from our apprentices, certainly brings the best out of them.

"I would like to add that we find it refreshing to have an Assessor who encourages and believes in the young men he visits and supports. With Bill guiding them in the right direction, it gives the company confidence that our apprentices are in good hands."

Darren Ross, a fourth year MA with Outreach, said: "Bill is the best Work Based Assessor I have had throughout my apprenticeship and I believe I would never have come so far so quickly without the guidance and expertise that Bill offers. He is very patient and his explanation as to what is required is exceptional."

William, said: "From my first initial visits to Outreach Ltd it was evident they believed that it is vital to give young people a start in life and how important it is to continue training and development, by nurturing the skills of the young people in Falkirk and the surrounding area. On-going apprenticeship programmes are a cost effective way for Outreach Ltd to bring in and develop new talent, which has been evident since my involvement with their apprenticeship programme. Since 2013, it is also my pleasure to be welcomed and trusted with this important aspect to develop the future workforce of their business so they can continue to be a successful local company."

INNOVATIVE PROGRAMME GIVES ENGINEERING APPRENTICES A HEAD START

A second cohort of students are about to embark on an innovative pre-apprenticeship programme and we are actively looking for sponsor employers.

The one-year programme is designed to prepare individuals who are looking to secure a career in the Engineering and Construction Industries and it focusses on the basics of Electrical, Mechanical and Instrument Control disciplines. The programme has allowed the students to achieve a National Certificate in Engineering Systems and relevant practical skills for on and off-shore work, the same qualification that is gained in the first year of a Modern Apprenticeship.

Benefits of taking on a student who has completed the Pre-Apprenticeship Programme:

- Pre-Apprentices have already completed the first year of their Modern Apprenticeship Programme and achieved the following qualifications:
 - PEO2 (Performing Engineering Operations Level 2)
 - NC Engineering Systems
 - Core Skill(s)
- Taking on a Pre-Apprentice means the candidate is not required to attend college full-time
- Pre-Apprentices are qualified quicker as they are able to go straight into a second year day release Modern Apprenticeship
- Candidates have shown commitment to the Pre-Apprenticeship Programme

Nustar is company based in Grangemouth and has just sponsored one of the Pre-Apprentices to allow them to move onto a Modern Apprenticeship.



"Given the current challenges in recruiting staff with mechanical and electrical engineering skills, along with the fact that we have an ageing workforce, it was important that we start planning for the future to ensure continuity.

"As a result, our decision to take on a pre-apprentice should prove valuable in helping us to achieve this goal. We will have an employee who is committed to training and development which can be tailored to our specific needs as a upper tier COMAH site and who will be able to make a worthwhile contribution to the business in a short space of time."

If you are interested in finding out more about how you could support the students on the Pre-Apprenticeship programme then please contact the Business Development Team at: businessdevelopment@forthvalley.ac.uk or call: 0845 634 4444.



REHIS COURSES MORE THAN FOOD FOR THOUGHT

Essential food hygiene training at Forth Valley College has given the owner of a new catering firm a real flavour of what to expect from the industry.

Steven Dodds (41) from Larbert - who has just set up Andolini's Catering - realised he would need to attain a Royal Environmental Health Institute of Scotland (REHIS) qualification to allow him to trade in the food and hospitality industry.

He researched what was available at Forth Valley College's Stirling Campus and opted for a REHIS Intermediate Food Hygiene, which he studied every Thursday night from January through to March.

Steven, whose new firm aims to provide Italian cuisine for outside catering especially for galas, birthdays and special events, said: "Food hygiene qualifications are very important for catering companies. This one especially has been very beneficial for me especially finding out about the risks of cross contamination and the food borne illnesses and diseases that can develop unless precautions and procedures are followed.

"It also gave me an insight into the legislation process which is very useful and highlighted what I would need to know from a supervising and management point of view in a catering firm.

"After completing the course I totally feel much more confident from a catering business point of view and I would recommend the REHIS courses at FVC to anyone. In fact I have a business partner who is coming on board with me in March and I will be recommending he takes the same course as me so that he is armed with the same knowledge on hygiene as me.

"Courses like this are essential for anyone going into the catering business."

Aiveen Cassidy, Curriculum Manager in FVC's Hospitality and Salon Services Department, said: "Thousands of people every day are affected by food poisoning in the UK. Good food hygiene is an essential requirement for any business involved in food handling whether that be food processing, food sales or service.

"Food poisoning can be prevented by encouraging a food safety culture in your business. This can be achieved by ensuring all food handlers are trained and supervised to the correct level for their work activities. Why not contact us to find out how we can help you."

GOOD FOOD HYGIENE IS:

PROTECTING THE FOOD FROM CONTAMINATION

PREVENTING THE BACTERIA THAT MAY BE PRESENT IN THE FOOD FROM MULTIPLYING

THOROUGHLY COOKING AND/OR REHEATING FOOD TO DESTROY HARMFUL BACTERIA

DISPOSING OF CONTAMINATED OR UNFIT FOOD.

Forth Valley College offers training in REHIS Elementary, Intermediate and Advanced Food Hygiene courses to meet the needs of food businesses and for people requiring formal food hygiene qualifications. **Please contact Catherine Neilson on: 01786 406049 or email: catherine.neilson@forthvalley.ac.uk for more information.**

MEET THE TEAM

Each issue, In Touch will introduce a member of the **Business Development Team** offering an insight into what their job involves and the type of support they can offer to employers.

Pauline Barnaby

Development & Fundraising Manager

Describe your role

The purpose of this new role is to develop and implement a fundraising strategy for Forth Valley College. The strategy will provide a framework from which the College will be able to identify new funding opportunities and increase income through a variety of fundraising strands including: competitive grants, independent grant making trusts, corporate sponsorship and individual donations. I'll also be on hand to offer specific support and encouragement to departments across the College who are applying for funding. Finally, a big focus for my role will be supporting the exciting plans for the new Falkirk Campus.

What's your background?

My first fundraising role was with the Scottish Council for Voluntary Organisations (SCVO), supporting third sector organisations to source and access funding from the European Union via the Structural Fund programmes. From SCVO I progressed to Falkirk Council as Senior Practitioner for External Funding with responsibility for managing the Council's External Funding Unit. Our key aim was to secure funding for both Council-led and partner projects. The Unit also managed the Council's Community Grants Scheme which offered small grants to local community groups. So I have

experienced both sides of fundraising - as a fund seeker and a grant-maker! After 11 years with the Council, I moved to a more traditional fundraising role within the newly created Falkirk Community Trust where I played a key role in securing funding for a range of projects including Muiravonside Country Park, Helix Adventure Zone, Dollar Park Tennis Courts and the Grangemouth Stadium upgrade. I decided to apply for this new role with Forth Valley College as it was a fantastic opportunity to work within education and develop a fundraising approach at a regional level. In addition I was really excited about the proposals for the new campus in Falkirk.

Describe a typical day at work

A bit of everything really! It's important to build strong relationships with people in this role, so I'll normally have a lot of face to face meetings throughout the day. This could be with potential funders or with colleagues from across the College, developing ideas and identifying funding resources to support them. I'll also regularly attend external events and conferences which is a key way to develop contacts and raise the College's fundraising profile. I might also be working on a funding bid and I'll also spend time researching opportunities and discussing projects with potential funders.

What's been your biggest achievement so far?

My biggest achievement so far would probably be working on the Helix project due to the sheer scale of the project - it secured the largest lottery grant (£24m) awarded in Scotland. It was a real privilege to be part of the team and be involved from initial concept to actual delivery. At times it was very challenging as our ever-changing economic climate did not make two 30 metre high equine sculptures, a purpose built lagoon and 27km of new pathways an easy sell! I am really proud to have been part of it and I learned a lot about capital projects and their ability to transform as a result.

Best thing about your job?

The best part would be meeting lots of new people. You couldn't do this job if you didn't enjoy that aspect. I like getting to know people; everyone has an interesting story or two to tell!

Describe your job in three words?

Fun, rewarding & challenging

Why choose training at Forth Valley College?

There is genuinely a great atmosphere across the campuses and all learners are encouraged and supported to reach their full potential. I am also a former student so am very fond of the College.

Training Courses

from July to October 2016

First Aid at Work

(Falkirk Campus)

20 - 22 July 2016
24 - 26 August 2016
21 - 23 September 2016
19 - 21 October 2016

£195

First Aid at Work Refresher

(Falkirk Campus)

30 & 31 August 2016
29 & 30 September 2016
27 & 28 October 2016

£165

First Aid Emergency

(Falkirk Campus)

24 August 2016
21 September 2016
19 October 2016

£99

SIA Door Supervision

(Falkirk Campus)

12 - 16 September 2016

£200

7300 Train the Trainer

(Falkirk Campus)

24 & 25 October 2016

£295

City & Guilds 17th Edition

(Falkirk Campus)

1 - 4 August 2016
Exam: 5 August 2016

£610

PAT Testing

(Falkirk Campus)

12 & 13 October 2016
Exam: 14 October 2016

£345

CompEx EX01-04 Refresher

(Falkirk Campus)

16 & 17 August 2016
12 & 13 October 2016

£525

CompEx EX01-04

(Falkirk Campus)

25 - 29 July 2016
8 - 12 August 2016
22 - 26 August 2016
29 August - 2 September 2016
26 - 30 September 2016
3 - 7 October 2016
17 - 21 October 2016
24 - 28 October 2016
31 October - 4 November 2016

£995

Nebosh General Certificate

(Stirling Campus)

NGC1
13 & 14 October 2016
20 & 21 October 2016
27 October 2016

GC2

10 & 11 November 2016
17 & 18 November 2016
24 November 2016

Revision (NGC1, 2 & 3)

30 November, 1 & 2 December 2016
Exam: 7 December 2016

£1500

REHIS Elementary Food Hygiene

(Stirling Campus)

5 July
£60



TOP TWEETS

MacRoberts LLP @MacRoberts

We were delighted to help @FVCollege showcase careers in Science, Technology, Engineering & Maths #MakingSTEMWork

UK STEM Foundation

@stemfoundation1

Congratulations! @FVCollege leaders in #STEM 2nd Validation of #STEMAssured <http://bit.ly/225YWJX> #live #RT

Forth Valley College @FVCollege

INEOS Apprentice Ellen Milne - won the first ever 'George Hall Achievement Award' #NWED2016 <http://bit.ly/1stYpFt>

Kevin Kelman@rafasandc

@principal_fvc As always, great to work in partnership with @FVCollege, our young people and their families.

IBiolC@IBiolC

The HND in Industrial Biotechnology @FVCollege @GKCollege begins this Aug, find out more: <http://bit.ly/22rVoSs> #education #HND

Richard Aird @ricaird

At @FVCollege for @Jisc #connectmore16 - set to be an interesting day!

Call: 0845 634 4444 or email:
businessdevelopment@forthvalley.ac.uk
for more information, or to book a course.

Forces Friendly Training Provider



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Making Learning Work